

PLATINUM

sage
Partner

Developer
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CLOUD CONNECTED AND ON-PREMISE WHAT'S THE DIFFERENCE?

The
ISOBAR
Connecting you to the Cloud

'In the Cloud'

Over the last decade, the term **'In the Cloud'** has become one of common knowledge due to a major increase in the number of businesses adopting Cloud solutions.

Before Cloud existed, On-Premise solutions were the go-to for every business, but with software constantly evolving, **Cloud solutions boast an abundance of benefits that On-Premise solutions are struggling to keep up with.**

CLOUD CONNECTED AND ON-PREMISE, WHAT'S THE DIFFERENCE?

Fundamentally, **the main difference between Cloud Connected and On-Premise software is where it resides.** On-Premise software is **installed locally**, on your business computers and server, accessed only whilst in the office, whereas **Cloud software is hosted on the vendor's server** and accessed via the web, meaning you have 24/7 remote access.

As well as accessibility, there's an array of other benefits that we believe our customers should take into consideration when deciding on whether they should move from On-Premise to Cloud. **Integration, cost of ownership, security and performance** are just some of many aspects that must be taken into consideration.



Blackpool Housing Company and My Blackpool Home have been working with Decorus for Sage Since July 2015.

As a council-owned business it is essential that we work with transparency, the software has brought all aspects of the company together.

Helen Binks, Blackpool Housing Company

As a business owner you need to ensure you're managing your business in the most cost effective and productive way possible. The ISOBAR offers it's users a **Cloud Connection solution** that will help ensure your business is operating with **maximum productivity.**

We recently conducted a **survey with our customers** to help us understand the current and future levels of Cloud software adoption and the general perceptions associated with the Cloud.

CLOUD SOFTWARE BENEFITS

Our survey highlighted that **50%** of participants would currently rate their level of Cloud software adoptions as **'somewhat' or 'considerable'**; however **70%** said that they would envisage their ever-increasing favourability towards the Cloud. It's important to note, that **not 1 participant in our survey** said that their **level of cloud adoption over the next 5 years would be 'none'.**



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The last server that we were with had issues with downtime which wasn't acceptable for the business. We have had no such problems since moving over to Decorus Cloud Connected.

Mark Adams, Harbour Light

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Mobile access and streamlined **administration** were the **most popular reasons** in our survey for why participants had moved certain applications into the cloud. Below we discuss a few of the many advantages of adopting a cloud solution:

COST

Cloud software will **reduce your annual operating costs** and help deliver further savings due to the fact it doesn't depend on internal sources to store information remotely. You will have no need for onsite hardware or capital expenses. Cloud Connected is **well-suited to companies who find that they outgrow hardware capacity** too quickly. With Cloud Connected, you won't have to spend money upgrading your hardware with access to Sage 50 Accounts on our Cloud servers for a fraction of the cost.

ACCESSIBILITY

Files in the Cloud can be easily accessed from **anywhere with an Internet connection**. This allows you to move beyond time zone and geographical locations issues, 24 hours a day, 7 days a week. This enables you to easily provide **round the clock customer service**.

DATA RECOVERY

Imagine there was a security breach, power failure of other crisis at your offices. Protecting your data and systems is crucial to the survival of your business. When your data is stored in our Cloud Connected solution, you can be assured that it is **continually backed up and protected in a secure and safe location**. Being able to access your data again quickly allows you to conduct business as usual, **minimising downtime and loss of productivity**.

INTEGRATION

Cloud Solutions can **seamlessly Integrate** with your existing infrastructure and are open to integration with future technologies. The ISOBAR's Cloud Connected solution offers businesses the **flexibility to be innovative** and responsive with its **seamless integration with Sage 50cloud**.



“After seeing how the software worked we realised how much time and resources we would save thank to its automated features.”

Jan Thomas, Town and Country

RELIABILITY

Nothing interrupts the daily workflow quite as much as **system downtime**. Not being able to access and use your software whenever you want to can lose time and money for your business. Unfortunately for On-Premise solutions there is commonly a **single point of failure**, be it a user's PC or the office server. **Cloud Connected solutions on the other hand do not have a single source of failure** and commonly employ something called **'Automatic Failover'**. This feature automatically switches out any damaged or failing hardware to **prevent downtime** on a cloud system and is used across all The ISOBAR's Cloud Connected systems.

CONCLUSION

Due to the significant benefits cloud software offers, such as **affordability, accessibility and data protection** - it's no wonder that the adoption rate is so high and user confidence has risen greatly. This is supported by a study, carried out by Cloud Industry Forum, which highlighted that small businesses that use cloud software on a daily basis are **21% more profitable** than those yet to embrace new tools.

This indicates that there's never been a better time for your business to migrate to the cloud.

The ISOBAR will be happy discuss our Cloud Connected solution with you and detail the ways in which it will benefit your business.

SECURITY

A key concern that organisations tend to have when considering migrating their software to the Cloud is the issue of security; however, with The ISOBAR, this needn't be a concern. A Cloud host's full-time job is to **carefully monitor security**, which is significantly more efficient than a conventional in-house system.

With our Cloud Connected solution you can rest assured that **your data is safe** as all of our servers are secured **behind a Dual-Layer Configured Firewall**. Additionally all connections to the server are made using **encrypted channels** so you don't have to worry about data being intercepted when uploading files. Finally our Configured Desktop Environments are designed to **optimise usability while minimising any threat caused by human error or unauthorised users**.

A study carried out by RapidScale showed that **94% of businesses saw an improvement in security after switching to the cloud**, and **91% said the cloud makes it easier to meet government compliance requirements**.



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It didn't take long until we began to rely on many benefits which come with the software including mail merging documents, log phone calls and e-mails, attach scanned paper documents to records with multiple links to tenants, landlords and property records.

These have reduced our paper filing to a single pile, improving productivity as the software does the hard work for us!

The Letting Company

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About Us

We have been developing property management software for over 25 years. With Decorus for Sage we created the only landlord and lettings software to link seamlessly with the UK's number one accountancy software solution. We are official Sage Developers, [more details can be found here.](#)

Using our experience from hosting Decorus and Sage Accounts, and the positive feedback from our existing customers, we decided to develop The ISOBAR.



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